## **QUARTERLY REPORT**

LICENSEE

HARRAH'S CASINO HOTEL, ATLANTIC CITY

**ADDRESS** 

777 HARRAH'S BLVD.

ATLANTIC CITY, N.J. 08401

FOR THE QUARTER ENDED SEPTEMBER 30, 2003

TO THE

**CASINO CONTROL COMMISSION** 

OF THE

STATE OF NEW JERSEY

NAME OF OFFICER IN CHARGE OF CORRESPONDENCE REGARDING THIS QUARTERLY REPORT

#### ANTHONY P. RODIO

OFFICIAL TITLE

VICE PRESIDENT OF FINANCE AND ADMINISTRATION

ADDRESS

777 HARRAH'S BLVD.

ATLANTIC CITY, N.J. 08401

### TRADING NAME OF LICENSEE HARRAH'S CASINO HOTEL, ATLANTIC CITY

#### **BALANCE SHEETS**

AS OF SEPTEMBER 30, 2003 AND 2002

#### (UNAUDITED) (\$ IN THOUSANDS)

| LINE<br>(a) | DESCRIPTION: (b)  |   | 2003<br>(c) | 2002<br>(d) | ede Gede de de de de de de de d |
|-------------|---|---|-------------|-------------|---------------------------------|
|             | ASSETS  |   |             |             | .4                              |
|             | Current Assets:   |   |             |             |                                 |
| 1           | Cash and Cash Equivalents (Note 2)                              |   | \$ 30,189   | \$          | 31,477                          |
| 2           | Short-Term Investments  |   | 0           |             | 0                               |
|             | Receivables and Patrons' Checks (Net of Allowance for           |   |             |             |                                 |
| 3           | Doubtful Accounts - 2003, \$999; 2002, \$1,099)                 |   | 6,027       |             | 6,264                           |
| 4           | Inventories (Note 2)  | ŀ | 1,340       |             | 992                             |
| 5           | Prepaid Expenses and Other Current Assets (Note 5)              |   | 7,575       |             | 7,668                           |
|             |   |   |             |             |                                 |
| 6           | Total Current Assets  |   | 45,131      |             | 46,401                          |
|             | Investments, Advances, and Receivables (Note 6)                 |   | 443,563     |             | 428,211                         |
| 7           | Property and Equipment - Gross (Notes 2 and 3)                  |   | 787.936     |             | 746.067                         |
| 8           | Less: Accumulated Depreciation and Amortization (Notes 2 and 3) |   | (299,769)   |             | (270,622)                       |
| 10          | Property and Equipment - Net (Note 2 and 3)                     |   | 488,167     |             | 475,445                         |
| 11          | Other Assets (Note 7)   |   | 10,702      |             | 12,790                          |
|             | Other Assets (Note / )  |   |             |             |                                 |
| 12          | Total Assets  |   | \$ 987,563  | \$          | 962,847                         |
|             | LIABILITIES AND EQUITY  |   |             |             |                                 |
|             | Current Liabilities:  |   |             |             |                                 |
| 13          | Accounts Payable  |   | \$ 1,959    | \$          | 1,651                           |
| 14          | Notes Payable   | 1 | 0           | <u> </u>    | 0                               |
|             | Current Portion of Long-Term Debt:                              |   |             |             |                                 |
| 15          | Due to Affiliates   | 1 | 0           |             | 0                               |
| 16          | Other   |   | 0           |             | 0                               |
| 17          | Income Taxes Payable and Accrued (Note 2)                       |   | 22,362      |             | 66,974                          |
| 18          | Other Accrued Expenses (Note 9)                                 | 1 | 163         |             | 156                             |
| 19          | Total Current Liabilities                                       |   | 24.484      |             | 68.781                          |
| 20          | Total Current Liabilities                                       |   | 27,704      |             | 00,701                          |
|             | Long-Term Debt:   |   |             |             |                                 |
| 21          | Due to Affiliates (Note 4)                                      | 1 | 650,000     |             | 650,000                         |
| 22          | Other   |   | 0           |             | 0                               |
| 23          | Deferred Credits (Note 2)                                       |   | 843         |             | 1,366                           |
| 24          | Other Liabilities (Note 10)                                     | 1 | 41,327      |             | 42,893                          |
| 25          | Commitments and Contingencies (Note 2)                          |   |             |             | 4                               |
| 26          | Total Liabilities   |   | 716,654     |             | 763,040                         |
| 27          | Stockholders', Partners', or Proprietor's Equity                |   | 270,909     |             | 199,807                         |
| 28          | Total Liabilities and Equity                                    |   | \$ 987,563  | \$          | 962,847                         |
| 10.20       | 10th Light and Equity many                                      | 1 | <u> </u>    | <u> </u>    |                                 |

<sup>\*</sup>Certain 2002 amounts have been reclassified to conform with 2003 presentation.

The accompanying notes are an integral part of the financial statements. Valid comparisons cannot be made without using information contained in the notes.

#### STATEMENTS OF INCOME

### FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2003 AND 2002

# (UNAUDITED) (\$ IN THOUSANDS)

| (a) LINE                                | (b) DESCRIPTION                                       | 2003       | 2002       |
|---|---|------------|------------|
|   |   |            |            |
|   | Revenue:  | \$ 339,699 | \$ 336,032 |
| 1                                       | Casino  | 31,851     | 27,674     |
| 2                                       |   | 40,437     | 39,898     |
| 3 4                                     | Food and Beverage                                     | 7,902      | 5,088      |
| 41-1-1-1-1-1-1-1-1-1-1-1-1-1-1-1-1-1-1- | Total revenue   | 419,889    | 408,692    |
| 5<br>6                                  | Less: Promotional Allowance (Note 2)                  | 88,408     | 79,811     |
| 7                                       | Net revenue   | 331,481    | 328,881    |
| <b>*</b>                                | Net leveline  | 001,401    | 020,001    |
|   | Costs and Expenses:                                   |            |            |
| 8                                       | Cost of goods and services                            | 162,757    | 157,570    |
| 9                                       | Selling, general, and administrative                  | 26,461     | 28,122     |
| 10                                      | Provision for doubtful accounts                       | 0          | 205        |
| 11                                      | Total costs and expenses                              | 189,218    | 185,897    |
| 12                                      | Gross Operating Profit                                | 142,263    | 142,984    |
| 13                                      | Depreciation and amortization                         | 23,024     | 19,839     |
|   | Charges from affiliates other than interest:          |            |            |
| 14                                      | Management Fees                                       | 0          | 0          |
| 15                                      | Other (Note 11)                                       | 8,869      | 9,097      |
| 16                                      | Income (Loss) from Operations                         | 110,370    | 114,048    |
|   | Other Income (Expenses):                              |            |            |
| 17                                      | Interest (expense) - affiliates (Note 4)              | (39,000)   | (38,998)   |
| 18                                      | Interest (expense) - external                         | 0          | 0          |
| 19                                      | Investment alternative tax and related income         | (2,392)    | (2,802)    |
|   | (expense) - net                                       |            |            |
| 20                                      | Nonoperating Income (expense) - net (Note12)          | 368        | 470        |
| 21                                      | Total other income (expenses)                         | (41,024)   | (41,330)   |
| 22                                      | Income (Loss) Before Income Taxes and Extraord. Items | 69,346     | 72,718     |
| 23                                      | Provision (credit) for income taxes (Note 2)          | 6,358      | 4,273      |
| 24                                      | Income (Loss) Before Extraordinary Items              | 62,988     | 68,445     |
| 25                                      | Extraordinary items (net of income taxes -            |            |            |
|   | 2003, \$0; 2002, \$0)                                 | 0          | 0          |
| 26                                      | Net Income (Loss)                                     | \$ 62,988  | \$ 68,445  |

<sup>\*</sup>Certain 2002 amounts have been reclassified to conform with 2003 presentation.

The accompanying notes are an integral part of the financial statements. Valid comparisons cannot be made without using information contained in the notes.

#### STATEMENTS OF INCOME

### FOR THE THREE MONTHS ENDED SEPTEMBER 30, 2003 AND 2002

### (UNAUDITED) (\$ IN THOUSANDS)

| (a) LINE | (b) DESCRIPTION                                       | 2003      | 2002      |
|----------|---|-----------|-----------|
|          |   |           |           |
|          | Revenue:  |           |           |
| 1        | Casino  | \$119,743 | \$131,366 |
| 2        | Rooms   | 12,869    | 12,729    |
| 3        | Food and Beverage                                     | 14,835    | 16,146    |
| 4        | Other   | 4,563     | 2,019     |
| 5        | Total revenue   | 152,010   | 162,260   |
| 6        | Less: Promotional Allowance (Note 2)                  | 34,261    | 32,981    |
| 7        | Net revenue   | 117,749   | 129,279   |
|          | Costs and Expenses:                                   |           |           |
| 8        | Cost of goods and services                            | 56,673    | 59,545    |
| 9        | Selling, general, and administrative                  | 9,432     | 10,032    |
| 10       | Provision for doubtful accounts                       | 0_        | 0         |
| 11       | Total costs and expenses                              | 66,105    | 69,577    |
| 12       | Gross Operating Profit                                | 51,644    | 59,702    |
| 13       | Depreciation and amortization                         | 7,639     | 7,270     |
|          | Charges from affiliates other than interest:          |           |           |
| 14       | Management Fees                                       | 0         | 0         |
| 15       | Other (Note 11)                                       | 3,073     | 3,349     |
| 16       | Income (Loss) from Operations                         | 40,932    | 49,083    |
|          | Other Income (Expenses):                              |           |           |
| 17       | Interest (expense) - affiliates (Note 4)              | (13,000)  | (13,000)  |
| 18       | Interest (expense) - external                         | 0         | 0         |
| 19       | Investment alternative tax and related income         | (928)     | (1,101)   |
|          | (expense) - net                                       |           |           |
| 20       | Nonoperating Income (expense) - net (Note 12)         | 199       | 92        |
| 21       | Total other income (expenses)                         | (13,729)  | (14,009)  |
| 22       | Income (Loss) Before Income Taxes and Extraord. Items | 27,203    | 35,074    |
| 23       | Provision (credit) for income taxes (Note 2)          | 2,480     | 2,850     |
| 24       | Income (Loss) Before Extraordinary Items              | 24,723    | 32,224    |
| 25       | Extraordinary items (net of income taxes -            |           |           |
|          | 2003, \$0; 2002, \$0)                                 | 0         | 0         |
| 26       | Net Income (Loss)                                     | \$24,723  | \$32,224  |

<sup>\*</sup>Certain 2002 amounts have been reclassified to conform with 2003 presentation.

# STATEMENTS OF CHANGES IN PARTNERS' OR PROPRIETOR'S EQUITY

FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2003 AND THE TWELVE MONTHS ENDED DECEMBER 31, 2002

# (UNAUDITED) (\$ IN THOUSANDS)

| LINE<br>(a) | Description<br>(b)                     | Contributed<br>Capital<br>(c) | Accumulated<br>Earnings<br>(Deficit)<br>(d) | (e) | Total<br>Equity<br>(Deficit)<br>(f) |
|-------------|--|-------------------------------|---|-----|-------------------------------------|
|             |  |                               |   |     |                                     |
| 1           | Balance, December 31, 2001             | \$165,954                     | (\$34,453)                                  | \$0 | \$131,501                           |
| 2           | Net Income - 2002                      |                               | 76,559                                      |     | \$76,559                            |
| 3           | Capital Contributions                  |                               |   |     |                                     |
| 4           | Capital Withdrawals                    |                               | 0   |     | \$0                                 |
| 5           | Partnership Distributions              |                               |   |     |                                     |
| 6           | Prior Period Adjustments               |                               | (139)                                       |     | (\$139)                             |
| 7           |  |                               |   |     |                                     |
| 8           |  |                               |   |     |                                     |
| 9           | ······································ |                               |   |     |                                     |
| 10          | Balance, December 31, 2002             | 165,954                       | 41,967                                      | 0   | 207,921                             |
| 11          | Net Income - 2003                      |                               | 62,988                                      |     | \$62,988                            |
| 12          | Capital Contributions                  |                               |   | -   | -                                   |
| 13          | Capital Withdrawals                    |                               | 0   |     | \$0                                 |
| 14          | Partnership Distributions              | •                             |   |     |                                     |
| 15          | Prior Period Adjustments               |                               | 0   | 0   | \$0                                 |
| 16          |  |                               |   |     |                                     |
| 17          |  |                               |   |     |                                     |
| 18          |  |                               |   |     |                                     |
| 19          | Balance, September 30, 2003            | \$165,954                     | \$104,955                                   | \$0 | \$270,909                           |

The accompanying notes are an integral part of the financial statements. Valid comparisons cannot be made without using information contained in the notes.

#### HARRAH'S CASINO HOTEL, ATLANTIC CITY

**REVISED 2/13/04** 

### STATEMENTS OF CASH FLOWS

Amended

FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2003 AND 2002

2/18/04

### (UNAUDITED) (\$ IN THOUSANDS)

| 1 Net Cash Provided (Used) by Operating Activities           | 86,969<br>0<br>0<br>(84,204)<br>13 |
|--|------------------------------------|
| Purchase of short-term investment securities                 | 0<br>(84,204)                      |
| Purchase of short-term investment securities                 | 0<br>(84,204)                      |
| 3 Proceeds from the sale of short-term investment securities | 0<br>(84,204)                      |
|  | (84,204)                           |
| 4 Cash outflows for property and equipment                   |                                    |
|  | 13                                 |
| 5 Proceeds from disposition of property and equipment        |                                    |
| Purchase of casino reinvestment obligations                  | (3,819)                            |
| 7 Purchase of other investments and loan advances made       | 0                                  |
| 8 Proceeds from disposal of investments and collection       |                                    |
| of advances and long-term receivables                        | 0                                  |
| 9 Cash outflows to acquire business entities                 | 0                                  |
| Write Off Abandoned Projects 0                               | 0                                  |
| 11 0   | 0                                  |
| 12 Net Cash Provided (Used) by Investing Activities (30,116) | (88,010)                           |
|  |                                    |
| Cash Flows from Financing Activities:                        |                                    |
| Cash proceeds from issuance of short-term debt               | 0                                  |
| Payments to settle short-term debt                           | 0                                  |
| 15 Cash proceeds from issuance of long-term debt             | 0                                  |
| 16 Costs of issuing debt                                     | 0                                  |
| 17 Payments to settle long-term debt                         | 0                                  |
| 18 Cash proceeds from issuing stock or capital contributions | 0                                  |
| 19 Purchases of treasury stock                               | 0                                  |
| 20 Payments of dividends or capital withdrawals              | 0                                  |
|  | . 0                                |
|  |                                    |
| 22<br>23 Net Cash Provided (Used) by Financing Activities    | <br>                               |
| 23 Net Cash Provided (Used) by Financing Activities          | 0                                  |
| N. Alexandro (Decrease) in Cook and Cook Environments        | - (4.044)                          |
| Net Increase (Decrease) in Cash and Cash Equivalents         | (1,041)                            |
|  | 22.5                               |
| 25 Cash and Cash Equivalents at Beginning of Period          | 32,518                             |
| 26 Cash and Cash Equivalents at End of Period                | 31,477                             |
| SUPPLEMENTAL DISCLOSURE OF CASH FLOW INFORMATION             | -                                  |
|  |                                    |
| Cash Paid During Period for:                                 |                                    |
| 27 Interest (net of amount capitalized)                      | . 262                              |
| 28 Income Taxes  | 7,415                              |
|  |                                    |

#### HARRAH'S CASINO HOTEL, ATLANTIC CITY

**REVISED 2/13/04** 

### STATEMENTS OF CASH FLOWS

FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2003 AND 2002

| Amended |  |
|---------|--|
| 2/18/04 |  |

# (UNAUDITED) (\$ IN THOUSANDS)

| (a) LINE   | (b) DESCRIPTION  |  | (c) 2003    | ţ:       | d) 2002        |
|--|--|--|-------------|----------|----------------|
|  | The state of the s |  |             |          |                |
|  | Net Cash Flows From Operating Activities:  |  | 62,988      | \$       | 68,445         |
| 29   | Net Income (loss)  | · 峰 —  | 02,900      | φ        | 00,443         |
|  |  | 1  |             |          |                |
|  | excluded from income:  Depreciation and amortization of property & equipment   | ļ  | 22,975      |          | 19,780         |
| 30   |  |  | 49          |          | 19,760         |
| 31   | Amortization of other assets   |  | 0           |          | 0              |
| 32   | ·  | 1  | 0           |          | 0              |
| 33   | Deferred income taxes - current  | -  | (39)        |          | 460            |
| 34   |  |  | (125)       |          | 1              |
| 35   | (Gain) loss on disposition of property & equipment   | ·  | (123)       |          | 0              |
| 36   | (Gain) loss on casino reinvestment obligation  |  | 0           |          | 0              |
| 37   | (Gain) loss from other investment activities   |  | 46          |          |                |
| 38   | Net (increase) decrease in receivables and patrons checks  |  | (20)        |          | 11,651         |
| 39   | Net (increase) decrease in inventories   |  | (2,937)     |          | (32)           |
| 40   | Net (increase) decrease in other current assets  |  | 1,365       |          |                |
| 41   | Net (increase) decrease in other assets  |  | 48          |          | 1,775<br>(413) |
| 42   | Net increase (decrease) in accounts payables   | ·  |             |          |                |
| 43   | Net increase (decrease) in other current liabilities excluding debt  |  | (63,362)    |          | 25,914         |
| 44   | Net increase (decrease) in other noncurrent liabilities excluding debt   | 1  | (817)       |          | (863)          |
| 45   | Net increase in other receivables or advances  | ·  | 1,162       |          | (36,161)       |
|  |  | - 11   |             |          |                |
| 46   | Not Cosh Provided (Used) by Operating Activities   | \$   | 21 333      | \$       | 86 969         |
| 46<br>47   | Net Cash Provided (Used) by Operating Activities   | . \$   | 21,333      | \$       | 86,969         |
| \$5555555555555555555  | SUPPLEMENTAL SCHEDULE OF CASH FLOW INFORMATION   | . \$   | 21,333      | \$       | 86,969         |
| 47   | SUPPLEMENTAL SCHEDULE OF CASH FLOW INFORMATION  Aguisition of Property and Equipment:  |  |             |          |                |
| 47   | SUPPLEMENTAL SCHEDULE OF CASH FLOW INFORMATION  Aquisition of Property and Equipment:  Additions to property and equipment   | \$   | 26,233      |          | 84,204         |
| 47<br>48<br>49   | SUPPLEMENTAL SCHEDULE OF CASH FLOW INFORMATION  Aquisition of Property and Equipment:  Additions to property and equipment  Less: capital lease obligations incurred   | \$   | 26,233<br>0 | \$       | 84,204<br>0    |
| 47   | SUPPLEMENTAL SCHEDULE OF CASH FLOW INFORMATION  Aquisition of Property and Equipment:  Additions to property and equipment   | \$   | 26,233      | \$       | 84,204<br>0    |
| 47<br>48<br>49   | SUPPLEMENTAL SCHEDULE OF CASH FLOW INFORMATION  Aquisition of Property and Equipment:    Additions to property and equipment    Less: capital lease obligations incurred Cash Outflows for Property and Equipment  | \$   | 26,233<br>0 | \$       | 84,204<br>0    |
| 48<br>49<br>50   | SUPPLEMENTAL SCHEDULE OF CASH FLOW INFORMATION  Aquisition of Property and Equipment:    Additions to property and equipment    Less: capital lease obligations incurred Cash Outflows for Property and Equipment  Acquisition of Business Entities:   | \$ \$  | 26,233<br>0 | \$       | 84,204<br>0    |
| 48<br>49<br>50<br>51   | SUPPLEMENTAL SCHEDULE OF CASH FLOW INFORMATION  Aquisition of Property and Equipment:    Additions to property and equipment    Less: capital lease obligations incurred Cash Outflows for Property and Equipment  Acquisition of Business Entities:    Property and equipment acquired  | \$ \$ \$   | 26,233<br>0 | \$       | 84,204<br>0    |
| 48<br>49<br>50<br>51<br>51                                     | SUPPLEMENTAL SCHEDULE OF CASH FLOW INFORMATION  Aquisition of Property and Equipment:    Additions to property and equipment    Less: capital lease obligations incurred Cash Outflows for Property and Equipment  Acquisition of Business Entities:    Property and equipment acquired    Goodwill Acquired   | \$ \$ \$   | 26,233<br>0 | \$       | 84,204<br>0    |
| 48<br>49<br>50<br>51   | SUPPLEMENTAL SCHEDULE OF CASH FLOW INFORMATION  Aquisition of Property and Equipment:    Additions to property and equipment    Less: capital lease obligations incurred  Cash Outflows for Property and Equipment  Acquisition of Business Entities:    Property and equipment acquired    Goodwill Acquired    Net assets acquired other than cash, goodwill, and  | \$ \$  | 26,233<br>0 | \$       | 84,204<br>0    |
| 48<br>49<br>50<br>51<br>52<br>53                               | SUPPLEMENTAL SCHEDULE OF CASH FLOW INFORMATION  Aquisition of Property and Equipment:    Additions to property and equipment    Less: capital lease obligations incurred Cash Outflows for Property and Equipment  Acquisition of Business Entities:    Property and equipment acquired    Goodwill Acquired    Net assets acquired other than cash, goodwill, and property and equipment  | \$ \$ \$   | 26,233<br>0 | \$       | 84,204<br>0    |
| 48<br>49<br>50<br>51<br>52<br>53<br>54                         | SUPPLEMENTAL SCHEDULE OF CASH FLOW INFORMATION  Aquisition of Property and Equipment:    Additions to property and equipment    Less: capital lease obligations incurred Cash Outflows for Property and Equipment  Acquisition of Business Entities:    Property and equipment acquired    Goodwill Acquired    Net assets acquired other than cash, goodwill, and property and equipment    Long-term debt assumed  | \$ | 26,233<br>0 | \$       | 84,204<br>0    |
| 48<br>49<br>50<br>51<br>52<br>53<br>54<br>55                   | SUPPLEMENTAL SCHEDULE OF CASH FLOW INFORMATION  Aquisition of Property and Equipment:    Additions to property and equipment    Less: capital lease obligations incurred  Cash Outflows for Property and Equipment  Acquisition of Business Entities:    Property and equipment acquired    Goodwill Acquired    Net assets acquired other than cash, goodwill, and property and equipment    Long-term debt assumed    Issuance of stock or capital invested  | \$ \$ \$ \$  | 26,233<br>0 | \$ \$    | 84,204<br>0    |
| 48<br>49<br>50<br>51<br>52<br>53<br>54                         | SUPPLEMENTAL SCHEDULE OF CASH FLOW INFORMATION  Aquisition of Property and Equipment:    Additions to property and equipment    Less: capital lease obligations incurred Cash Outflows for Property and Equipment  Acquisition of Business Entities:    Property and equipment acquired    Goodwill Acquired    Net assets acquired other than cash, goodwill, and property and equipment    Long-term debt assumed  | \$ \$ \$ \$  | 26,233<br>0 | \$       | 84,204<br>0    |
| 48<br>49<br>50<br>51<br>52<br>53<br>54<br>55                   | SUPPLEMENTAL SCHEDULE OF CASH FLOW INFORMATION  Aquisition of Property and Equipment:    Additions to property and equipment    Less: capital lease obligations incurred  Cash Outflows for Property and Equipment  Acquisition of Business Entities:    Property and equipment acquired    Goodwill Acquired    Net assets acquired other than cash, goodwill, and property and equipment    Long-term debt assumed    Issuance of stock or capital invested Cash Outflows To Acquire Business Entities   | \$ \$ \$ \$  | 26,233<br>0 | \$ \$    |                |
| 48<br>49<br>50<br>51<br>52<br>53<br>54<br>55<br>56             | SUPPLEMENTAL SCHEDULE OF CASH FLOW INFORMATION  Aquisition of Property and Equipment:    Additions to property and equipment    Less: capital lease obligations incurred  Cash Outflows for Property and Equipment  Acquisition of Business Entities:    Property and equipment acquired    Goodwill Acquired    Net assets acquired other than cash, goodwill, and property and equipment    Long-term debt assumed    Issuance of stock or capital invested Cash Outflows To Acquire Business Entities  Stock Issued or Capital Contributions:   | \$ \$ \$ \$ \$ \$ \$   | 26,233<br>0 | \$ \$ \$ | 84,204<br>0    |
| 48<br>49<br>50<br>51<br>52<br>53<br>54<br>55<br>56             | SUPPLEMENTAL SCHEDULE OF CASH FLOW INFORMATION  Aquisition of Property and Equipment:    Additions to property and equipment    Less: capital lease obligations incurred  Cash Outflows for Property and Equipment  Acquisition of Business Entities:    Property and equipment acquired    Goodwill Acquired    Net assets acquired other than cash, goodwill, and property and equipment    Long-term debt assumed    Issuance of stock or capital invested  Cash Outflows To Acquire Business Entities  Stock Issued or Capital Contributions:    Total issuance of stock or capital contributions  | \$ | 26,233<br>0 | \$ \$    | 84,204<br>0    |
| 48<br>49<br>50<br>51<br>52<br>53<br>54<br>55<br>56<br>57<br>58 | SUPPLEMENTAL SCHEDULE OF CASH FLOW INFORMATION  Aquisition of Property and Equipment:    Additions to property and equipment    Less: capital lease obligations incurred  Cash Outflows for Property and Equipment  Acquisition of Business Entities:    Property and equipment acquired    Goodwill Acquired    Net assets acquired other than cash, goodwill, and property and equipment    Long-term debt assumed    Issuance of stock or capital invested  Cash Outflows To Acquire Business Entities  Stock Issued or Capital Contributions:    Total issuance of stock or capital contributions    Less: issuances to settle long-term debt, and   | \$ | 26,233<br>0 | \$ \$ \$ | 84,204<br>0    |
| 48<br>49<br>50<br>51<br>52<br>53<br>54<br>55<br>56             | SUPPLEMENTAL SCHEDULE OF CASH FLOW INFORMATION  Aquisition of Property and Equipment:    Additions to property and equipment    Less: capital lease obligations incurred  Cash Outflows for Property and Equipment  Acquisition of Business Entities:    Property and equipment acquired    Goodwill Acquired    Net assets acquired other than cash, goodwill, and property and equipment    Long-term debt assumed    Issuance of stock or capital invested  Cash Outflows To Acquire Business Entities  Stock Issued or Capital Contributions:    Total issuance of stock or capital contributions  | \$ | 26,233<br>0 | \$ \$ \$ | 84,204<br>0    |

# SCHEDULE OF PROMOTIONAL EXPENSES AND ALLOWANCES

(\$ IN THOUSANDS)

#### FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2003

|             |                            | Promotiona                     | l Allow | ances                   | Promotion                      | al Expenses             |
|-------------|----------------------------|--------------------------------|---------|-------------------------|--------------------------------|-------------------------|
| Line<br>(a) | (Б)                        | Number of<br>Recipients<br>(c) |         | Dollar<br>Amount<br>(d) | Number of<br>Recipients<br>(e) | Dollar<br>Amount<br>(f) |
| 1           | Rooms                      | 316,946                        | \$      | 27,606                  | -                              | \$ -                    |
| 2           | Food                       | 1,613,900                      |         | 16,139                  |                                |                         |
| 3           | Beverage                   | 4,045,600                      |         | 10,114                  |                                | -                       |
| 4           | Travel                     | -                              |         | -                       | 36,253                         | 3,589                   |
| 5           | Bus Program Cash           | -                              |         | -                       | -                              | -                       |
| 6           | Other Cash Complimentaries | 2,487,721                      |         | 31,097                  |                                |                         |
| 7           | Entertainment              | 130,450                        |         | 2,609                   |                                | -                       |
| 8           | Retail & Non-Cash Gifts    | 168,600                        |         | 843                     | 172,212                        | 861                     |
| 9           | Parking                    | -                              |         | -                       | · •                            | -                       |
| 10          | Other                      | -                              |         | -                       | •                              | •                       |
| 11          | Total                      | 8,763,217                      | \$      | 88,408                  | 208,465                        | \$ 4,450                |

#### FOR THE THREE MONTHS ENDED SEPTEMBER 30, 2003

|             |                            | Promotiona                     | Promotional Allowances |                    |                                | al Expenses             |
|-------------|----------------------------|--------------------------------|------------------------|--------------------|--------------------------------|-------------------------|
| Line<br>(a) | (b)                        | Number of<br>Recipients<br>(c) |                        | llar<br>ount<br>I) | Number of<br>Recipients<br>(e) | Dollar<br>Amount<br>(f) |
| i           | Rooms                      | 125,878                        | \$                     | 10,964             | •                              | \$ -                    |
| 2           | Food                       | 532,400                        |                        | 5,324              |                                | -                       |
| 3           | Beverage                   | 1,577,600                      |                        | 3,944              | •                              | : -                     |
| 4           | Travel                     | -                              |                        | -                  | 13,021                         | 1,289                   |
| 5           | Bus Program Cash           | -                              |                        | -                  |                                | -                       |
| 6           | Other Cash Complimentaries | 895,723                        |                        | 11,197             | ÷'                             | -                       |
| 7           | Entertainment              | 130,450                        |                        | 2,609              | ÷ .                            | -                       |
| 8           | Retail & Non-Cash Gifts    | 44,600                         |                        | 223                | 40,750                         | 204                     |
| 9           | Parking                    | -                              |                        | -                  | -                              | -                       |
| 10          | Other                      | •                              |                        | -                  | _                              | -                       |
| 11          | Total                      | 3,306,651                      | \$                     | 34,261             | 53,771                         | \$ 1,493                |

(Unaudited)
(Dollars in Thousands)

#### NOTE 1 - ORGANIZATION AND BASIS OF PRESENTATION

Marina Associates (the "Partnership") operates as a general partnership which owns and operates a casino hotel located in the Marina District of Atlantic City, New Jersey known as Harrah's Casino Hotel Atlantic City. Harrah's Operating Company, Inc. ("HOC"), a direct wholly-owned subsidiary of Harrah's Entertainment, Inc. ("Harrah's") through its subsidiaries, is the sole owner of the Partnership. A substantial portion of the Partnership's revenues are derived from gaming operations.

#### NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Cash Equivalents - Cash equivalents are highly liquid investments with a maturity of less than three months and are stated at the lower of cost or market value.

Inventories - Inventories of provisions and supplies are valued at the lower of cost, weighted average, or market.

**Property and Equipment** - Property and equipment are stated at cost, including capitalized interest. Depreciation of property and equipment is calculated using the straight-line method over the estimated useful life of the assets, as follows:

Buildings, leaseholds and improvements 40 years Furniture, fixtures and equipment 3 - 10 years

Long-Lived Assets - During 1996, the Partnership adopted the provisions of Statement of Financial Standard No. 121, "Accounting for the Impairment of Long-Lived Assets" ("SFAS 121"). SFAS 121 requires, among other things, that an entity review its long-lived assets and certain related intangibles for impairment whenever changes in circumstances indicate that the carrying amount of an asset may not be fully recoverable. During the periods presented in these financial statements, no business conditions or events occurred which may indicate a possible impairment. The assessment for potential impairment is based primarily on the Company's ability to recover the unamortized balance of its long-lived assets from expected future cash flows from its operations on an undiscounted basis.

**Investments in Subsidiaries** - During 1999, the Company, through its wholly owned subsidiary Reno Crossroads LLC ("Reno"), acquired a parcel of land in Reno, Nevada for approximately \$10,325. The existing facilities located on the parcel site were demolished and a new plaza was constructed on the site at a cost of approximately \$2,365. On February 1, 2000, Reno entered into an agreement to lease this parcel of land to HOC for a period of twenty years at a fixed rent of \$1,120 per year.

**Revenue Recognition** - Casino revenues consist of the net win from gaming activities, which is the difference between gaming wins and losses. Food, beverage, rooms and other revenues include the aggregate amounts generated by those departments.

(Unaudited) (Dollars in Thousands)

**Promotional Allowances** - Gross revenues include the retail value of complimentary food, beverage, theater and hotel services and the amount of volume-based cash rebates paid to casino patrons. The value of these promotional allowances is deducted to arrive at net revenues.

Income Taxes - The accompanying financial statements do not include a provision for federal income tax purposes by the individual partners. In accordance with regulations prescribed by the New Jersey Casino Control Act, the Partnership files a state income tax return on behalf of the partners. Deferred income taxes reflect the net tax effect of temporary differences between the carrying amounts of tax assets and liabilities for financial reporting and income tax purposes. Deferred tax assets and liabilities are measured using enacted rates expected to apply to taxable income in the years in which those temporary differences are expected to be recovered or settled. The effect of a change in existing tax rates is recognized as an increase or decrease to the tax provision in the period that includes the enactment date.

**Disclosures** - In accordance with the Quarterly Report Instructions, the Partnership has not submitted updated information for the summary of future lease obligations and contribution of savings and retirement plan in which employees of the Partnership may participate. There has been no significant changes to the information submitted in our December 31, 2002 Annual Report.

Use of Estimates - The preparation of these financial statements in conformity with generally accepted accounting principles requires the Partnership to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results may differ from these estimates.

Casino Licensing - In April 2000, the New Jersey Casino Control Commission renewed the Partnership's casino license through April 2004. A New Jersey casino license is not transferable and must be renewed by filing an application.

#### **NOTE 3 - PROPERTY AND EQUIPMENT**

Property and Equipment as of September 30 consisted of the following:

|  | 2003             | 2002             |
|--|------------------|------------------|
| Land and Land Improvements             | \$ 72,600        | \$ 72,206        |
| Buildings, Leaseholds and Improvements | 518,160          | 496,698          |
| Furniture, Fixtures and Equipment      | 186,416          | 170,685          |
| Construction in Progress               | 10,760           | 6,478            |
|  | 787,936          | 746,067          |
| Less Accumulated Depreciation          | <u>(299,769)</u> | (270,622)        |
| Property and Equipment, Net            | <u>\$488,167</u> | <u>\$475,445</u> |

(Unaudited)

(Dollars in Thousands)

### **NOTE 4 - LONG-TERM DEBT**

Long-term debt as of September 30 consisted of the following:

|                 |  |                  | <u> 2002</u>     |
|-----------------|--|------------------|------------------|
| Promissory Note |  | <u>\$650,000</u> | <u>\$650,000</u> |

On October 31, 2001, the Partnership and HOC consummated a promissory note for \$650,000. All principal and interest outstanding on the promissory note is due and payable on demand to HOC. Interest is computed on an annual basis using 360 days for the actual number of days elapsed during a year, and an annual rate of 8%. Any amount of principal not paid by the Partnership to HOC when due will bear an additional 2% annual interest rate. On March 12, 2003 the 8% Promissory Note was assigned to Gaming Entertainment Limited, a foreign entity that is 100% owned by HOC. Neither the term nor amount of the debt was effected by this assignment.

#### NOTE 5 - PREPAID EXPENSES AND OTHER CURRENT ASSETS

Prepaid expenses and other current assets as of September 30 consisted of the following:

|                          |                  | _2002_   |
|--------------------------|------------------|----------|
| Prepaid Taxes            | \$ 1,646         | \$ 1,460 |
| Prepaid State Income Tax | 2,105            | 3,589    |
| Prepaid Insurance        | 386              | 243      |
| Prepaid Air Charters     | 1,830            | 1,275    |
| Prepaid Marketing        | 960              | 860      |
| Prepaid Other            | 648              | 241      |
| •                        | \$ 7,57 <u>5</u> | \$ 7,668 |

#### NOTE 6 - INVESTMENTS, ADVANCES AND RECEIVABLES

Investments, Advances and Receivables as of September 30, consisted of the following:

|  | 2003             | _2002            |
|--|------------------|------------------|
| Notes Receivable   | \$ 253           | \$ 650           |
| Casino Reinvestment Development Authority Bonds -        |                  |                  |
| Net of Valuation Allowance of \$3,047 and \$3,037 at     |                  |                  |
| September 30, 2003 and 2002, respectively                | 2,294            | 2,274            |
| Casino Reinvestment Development Authority obligation     |                  |                  |
| deposits - Net of Valuation Allowance of \$1,531 and \$1 | 1,111            |                  |
| at September 30, 2003 and 2002, respectively             | 6,618            | 6,551            |
| Due from Affiliates                                      | 434,145          | 418,736          |
| Other  | <u>253</u>       |                  |
|  | <u>\$443,563</u> | <u>\$428,211</u> |

(Unaudited) (Dollars in Thousands)

Due from Affiliates as of September 30 consisted of the following unsecured, non-interest bearing

| ······································ | _2003_           | _2002_           |
|--|------------------|------------------|
| Harrah's New Jersey, Inc.              | \$ 18,962        | \$ 18,962        |
| I/C- Embassy Suites                    | 394,204          | 382,845          |
| Northeast Regional Office              | 6,112            | 6,250            |
| Harrah's Lake Tahoe                    | 132              | 132              |
| Embassy Suites, Inc.                   | 1,940            | 1,940            |
| Harrah's Del Rio                       | 185              | 184              |
| Harrah's Reno                          | 3,899            | 2,780            |
| Harrah's Las Vegas                     | 55               | 52               |
| Bill's Casino                          | 111              | 111              |
| Harrah's Vicksburg                     | 23               | 23               |
| Harrah's Joliet                        | 345              | 339              |
| Harrah's New Orleans                   | 1                | 1                |
| Harrah's Shreveport                    | 14               | 14               |
| Harrah's St. Louis                     | 74               | 74               |
| Harrah's North Kansas City             | 43               | 42               |
| Harrah's Cherokee                      | 719              | 687              |
| Harrah's Prairie Band                  | 21               | 21               |
| Harrah's Showboat                      | 6,545            | 3,586            |
| Harrah's Tunica                        | 6                | _                |
| Harrah's Ak Chin                       | 14               | <del>-</del>     |
| Showboat East Chicago                  | 628              | 601              |
| Harvey's                               | 65               | 45               |
| Harrah's Gold Card                     | 47_              | <u>47</u>        |
|  | <u>\$434,145</u> | <u>\$418,736</u> |

The Partnership transfers cash in excess of its operating needs to HOC on a daily basis. Cash transfers from HOC to the Partnership are also made based upon the needs of the Partnership to fund daily operations, including accounts payable and payroll, as well as capital expenditures. The net transfers to HOC were \$86.5 million and \$88.3 million for the three months ended September 30, 2003 and 2002, respectively.

#### **NOTE 7 - OTHER ASSETS**

intercompany amounts:

Other Assets as of September 30 consisted of the following:

|  | 2003            | <u> 2002</u>    |
|--|-----------------|-----------------|
| Deposits                               | \$ 57           | \$ 57           |
| Deferred Other                         | 18              | 96              |
| Long-term Portion of Prepaid Insurance | 128             | 158             |
| Deferred and Prepaid CRDA Obligations  | 10,499          | 12,479          |
|  | <u>\$10,702</u> | <u>\$12,790</u> |

(Unaudited)
(Dollars in Thousands)

#### **NOTE 8 - INVESTMENT OBLIGATIONS**

The New Jersey Casino Control Act provides, among other things, for an assessment of licensees equal to 1.25% of their gross gaming revenues in lieu of an investment alternative tax equal to 2.5% of gross gaming revenues. The Partnership may satisfy this investment obligation by investing in qualified eligible direct investments, by making qualified contributions or by depositing funds with the New Jersey Casino Reinvestment Development Authority ("CRDA"). Funds deposited with the CRDA may be used to purchase bonds designated by the CRDA or, under certain circumstances, may be donated to the CRDA in exchange for credits against future CRDA investment obligations. CRDA bonds have terms up to fifty years and bear interest at below market rates.

The Partnership includes CRDA investment bonds and funds on deposit with the CRDA in investments, advances and receivables. The Partnership records a charge to operations to reflect the estimated realizable value of its CRDA investment obligations.

Through 2003 the Partnership was required to make deposits with the CRDA of approximately \$85,398 towards its obligations through that date, of which \$83,890 was deposited. The Partnership's obligation for the third quarter of 2003 of approximately \$1,508 was deposited in October 2003.

The Partnership has committed \$11,986 of its current and future CRDA deposit obligations for the refurbishment of the Atlantic City Convention Center. This amount has been capitalized and is being amortized on a straight-line basis over a 15 year period since the Convention Center reopened for operations during September 2001. Investments, advances and receivables at September 30, 2003 reflect \$2,668 in deposits, which have been earmarked for the project.

To satisfy current Atlantic City obligations as well as those projected beyond the year 2003, the Partnership received approval from the CRDA for a qualified direct investment project to construct various townhomes, an apartment building and a retail store outlet in the northeast section of Atlantic City at an estimated cost to the Partnership of approximately \$54,500. As of September 30, 2003, approximately \$54,410 has been expended by the Partnership of which approximately \$4,123 was reimbursed to the Partnership from certain government grants and \$18,742 represented a prepayment position of the Partnership's future obligations.

In December 1999, the CRDA approved a credit exchange agreement between Harrah's Atlantic City and Atlantic City Showboat. The credit exchange agreement resulted in Harrah's Atlantic City exchanging \$4,628 of its future South Jersey CRDA obligations for \$4,628 of Atlantic City Showboat's current Atlantic City CRDA obligations. Harrah's Atlantic City received this amount in January 2000 as a reimbursement of its prepaid Atlantic City obligation, previously mentioned.

(Unaudited)

(Dollars in Thousands)

#### **NOTE 9 - OTHER ACCRUED EXPENSES**

Other Accrued Expenses as of September 30 consisted of the following:

|  | _2003_          | 2002_           |
|--|-----------------|-----------------|
| Accrued Salaries, Wages and Benefits           | \$6,174         | \$ 8,141        |
| Taxes Payable                                  | 2,824           | 2,040           |
| Accrued In-House Progressive Slot Liability    | 280             | 174             |
| Accrued City Wide Progressive Slot Liability   | 403             | 612             |
| Accrued Interest, Long-term debt               | 4,333           | 47,811          |
| Accrued Casino Control Commission / Department |                 |                 |
| Gaming Enforcement Casino License Fees         | 955             | 1,108           |
| Other Accrued Expenses                         | <u>7,393</u>    | 7,088           |
|  | <u>\$22,362</u> | <u>\$66,974</u> |

#### **NOTE 10 - OTHER LIABILITIES**

Other Liabilities as of September 30 consisted of the following:

|                              | _2003_          | <u> 2002</u>    |
|------------------------------|-----------------|-----------------|
| Due to Affiliates, Long-term | \$39,752        | \$39,775        |
| Other                        | 1,575           | 3,118           |
|                              | <u>\$41,327</u> | <u>\$42,893</u> |

Due to Affiliates at September 30 consisted of the following unsecured, non-interest bearing inter-company accounts:

|   | 2003       | _2002_          |
|---|------------|-----------------|
| Harrah's Holdings, Inc.,                  | \$ 603     | \$ 603          |
| Harrah's Atlantic City, Inc.              | 38,855     | 38,855          |
| Harrah's Ak Chin                          | -          | 23              |
| Harrah's Tunica                           | -          | 2               |
| Harrah's Jazz Casino                      | 1          | . · · · · · · - |
| Harrah's Holiday Inns of New Jersey, Inc. | <u>293</u> | 292             |
|   | \$39,752   | \$39,775        |

### NOTE 11 - CHARGES FROM AFFILIATES - OTHER

Use of Trademarks - The Partnership entered into a license agreement in August 1995 with Harrah's Las Vegas, Inc., (the "Licensor") for the use of certain licensed trademarks. The licensing agreement was renewed in 2001 for an additional five-year period. During 2002, the licensing agreement was amended, effective January 1, 2002, to reduce the royalty fee to zero. Prior to this amendment, the Partnership had been required to pay a

(Unaudited) (Dollars in Thousands)

fixed license fee of \$34,050 per year. For the three months ended September 30, 2003 and 2002, the Partnership's license fee was \$0.

Administrative Services - The Partnership is charged a fee from HOC for administrative services (including legal, accounting and insurance). The Partnership was charged \$8,869 and \$9,097 for these services for the nine months ended September 30, 2003 and 2002, respectively.

### NOTE 12 -NONOPERATING INCOME (EXPENSE) - NET

In December 1998, the Partnership sold two parcels of land to the State of New Jersey. However, the valuation of the land sold to the State of New Jersey in 1998 was under dispute between the respective parties. The Partnership and the State of New Jersey settled the real estate condemnation dispute resulting in a Partnership gain of \$14,333, of which \$0 and \$121 was realized in the nine months ended September 30, 2003 and 2002, respectively.

#### **NOTE 13 – PRIOR PERIOD ADJUSTMENT**

A prior period adjustment of \$139 was reported in 2002 on the Statement of Changes in Partners' Equity to correct a prior year intercompany tax provision.

(Unaudited)

(Dollars in Thousands)

#### STATEMENTS OF CONFORMITY, ACCURACY AND COMPLIANCE

- 1. I have examined this Quarterly Report.
- 2. All the information contained in this Quarterly Report has been prepared in conformity with Casino Control Commission's Quarterly Report Instructions and Uniform Chart of Accounts.
- To the best of my knowledge and belief, the information contained in this Quarterly Report is accurate.
- 4. To the best of my knowledge and belief, except for the deficiencies noted below, the licensee submitting this Quarterly Report has remained in compliance with the financial stability regulations contained in N.J.A.C. 19:43-4.2(b)1-5 during the quarter.

Signature

Vice President of Finance and Administration

Title

7022-11

License Number

On Behalf of:

Marina Associates

Casino Licensee

CCC-249